

		
<p style="text-align: center; color: green;">Visit www.poshighway.com or, Call 888-881-1988</p>		
<h2 style="margin: 0;">Needs Analysis: Retail POS Systems</h2>		
System Features	Want	Need
Dashboard View of Key Performance Indicators		
PCI DSS compliancy (secure credit card encryption)		
Customizable interface		
Multiple locations		
Multiple companies		
Audit trail		
Import/Export utilities		
Upgrade utilities		
Wide Area Network support		
Training mode		
Time cards		
Point of Sale Features	Want	Need
Touchscreen interface		
Sales and returns		
Order processing		
Backorders and special orders		
Layaways		
Holds and quotes		
Offline ticket entry/lane redundancy		
Ticket history		
Gift registries		
Credit/Debit card processing		
Internet gateway credit/debit authorizations		
Signature capture		
Check authorization		
Bad check tracking		
EBT processing		
Gift certificates and/or rechargeable gift cards		
Store credits		
Payments on customer accounts		
Cash drops		
Multiple currencies		
On-the-fly data entry		
Manager overrides		
Ticket reprints		
End-of-day processing		
Drawer readings		
Daily reports		
Drawer reconciliation		

Compulsory cash drawer close		
Admission tickets		
Group price discounts		
Mix-and-match pricing		
Graphical customer displays with point-of-purchase advertising		
Age-restricted sales		
Weighed items with scale support and tare weights		
Commission tracking		
Rentals		
Inventory Management Features	Want	Need
On-hand quantity tracking		
Multiple barcodes per item		
Physical count		
Multiple stocking locations		
Transfers between locations		
Retail kits		
Serial number tracking		
Lot number tracking		
Random-weight barcodes		
Weight tracking		
Alternate selling units		
Substitute items		
Multiple price levels		
Promotional pricing		
Contract and special pricing		
Location-specific prices		
Markdown tracking		
Multiple vendors for each item		
Open-to-buy merchandise budgets		
Customer Tracking Features	Want	Need
Loyalty programs		
Customer cards		
Detailed sales history		
Accounts receivables		
Credit limits and controls		
Cash receipts processing		
Statement printing		
Customer-specific pricing		
Purchasing Features	Want	Need
Multi-location purchasing		
Restocking orders		
Purchasing advice		
Receivings with or without a PO		
Accounts payable interface		
Returns to vendor		
Customer-specific purchases		
Labeling Features	Want	Need
Item and customer label printing		

Barcode printing		
Graphical WYSIWYG label designer		
Coded cost printing		
Apparel Grid Features	Want	Need
Two- or three-dimensional grids for color/size/patterns		
Cell-specific barcodes		
Oversize pricing		
Accounting Interface Features	Want	Need
Interface to General Ledger and Accounts Payable software		
Payroll integration		
Profit centers		
Bank deposit management		
Credit Card Features	Want	Need
Built-in credit/debit card processing		
Internet gateway credit/debit authorizations		
CVV2/CVC2		
Level II Purchase Cards		
EBT (Electronic Benefit Transfer)		
PCI DSS compliancy (secure credit card encryption)		
Ecommerce Features	Want	Need
Integrated ecommerce system		
Website hosting		
Shopping cart		
SSL security		
Boutique stores		
Reporting Features	Want	Need
Crystal Reports integration		
Ticket history reports		
End of day reports		
Exception reports		
Inventory analysis reports		
Inventory valuation reports		
Merchandising reports		
Sales analysis reports		
Sales history reports		
Stock status reports		
Vendor comparison reports		
Other Features	Want	Need
Feature 1		
Feature 2		
Feature 3		